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CAREER OBJECTIVE

Opportunities that leverage my leadership ability, business acumen, strategic approach to operations, business development and international marketing & sales expertise coupled with the challenges of a growing enterprise.

EXPERIENCE SUMMARY

- International Business Development
- Cultural Experience and Awareness
- Strategic Corporate Planning
- Negotiating Contracts
- Management of Finance, Technology, Manufacturing, Human Resources and Administrative Operations
- Project Management
- Marketing & Sales
- Expatriate Living: Sri Lanka, Saudi Arabia, United States & France
- Companies Start-up, design & operations, - industrial
- Dual Citizenship: Canada & United States
- Fluent English and Functional French
- Energy, Plastics, Pulp & Paper, Steel, Forestry and Fisheries, LNG

PROFESSIONAL EXPERIENCE

President January 2003-present
MacDonald Management Consulting International Ltd, Calgary, AB, Canada
(MMCI Ltd.)

Independent business consulting for various companies; eg Transcanada Pipelines, Gluemultimedia, Business Link

- Forward strategy and vision
- Governance
- Training
- Operations and business development
- Technical advice; manufacturing & processes
- Risk Mgmt; regulatory, aboriginal, engineering
- Product development
- Concept to commercialization
- Marketing
- Foreign property management
- Achieving return on investment
- Foreign Business Development

Vice-President / Owner 1999 – 2002
CAP Plastics Inc, Green Bay, WI, USA

CAP Plastics Inc was a privately held manufacturing company specializing in compression molded plastic products, utilizing recycled and virgin plastic raw materials. Sales strategy directed distributors and manufacturing representatives.

Accomplishments included:

- VP of business operations.
- Design, implementation and maintenance of sales and marketing plans to position for growth.
- Project management & business administration from a greenfield site.
- Financial reporting with responsibility for company P&L.
- Project management including ensuring procurement, manufacturing, finishing and shipping.



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PROFESSIONAL EXPERIENCE CONTINUED

Guest Lecturer on International Marketing Spring 2000
University of Wisconsin, Green Bay, WI, USA

- Focusing on the issues of cultural and corporate relations in international business development.

Technical Consultant Contract 1997 - 1999
Saudi Paper Manufacturing Company, Dammam, Saudi Arabia

Saudi Paper Manufacturing Company was a tissue and toweling manufacturing company utilizing recycled paper for raw material.

Business Development & Training Consultant Contract 1996
Cytex Industries, Pulp & Paper Division, NY, USA

Cytex Industries is a premium international chemical water treatment company. The Pulp & Paper Division specialized in polymer applications in the recycle pulp industry.

International Business Development and Implementation Contract 1993 – 1996
Mitsubishi International Corporation, Specialty Chemicals, NY, NY

The Specialty Chemicals Division of Mitsubishi specialized in industrial use chemicals.

Accomplishments included:

- Developed North American market over 18 months.
- Dramatically increased the Mitsubishi profile and brand to corporate pulp & paper manufacturers as a serious committed quality supplier.
- Competitive analysis for North America.
- Developed strategic business development / technical implementation and service plan for N A.
- Managed technical support teams for pulp mill start ups & chemical mill trials for Liptol brand
- Assessed customer requirements (technical, process & chemical), and subsequently provided recommendations for a total process approach, chemical & mechanical.
- Consulted on North American business culture & philosophy.

Senior Sales Representative Contract 1992 - 1993
Lion Industries Inc, Vancouver, WA
Environmental and Process Chemistry

Technical Sales Specialist 1986 - 1992
Calgon Canada Inc & Hart Chemical Company (Texaco Chemical)
Environmental and Process Chemistry

Laboratory Manager & Research Assistant for Fisheries 1980 - 1986
Research Grant Programs, Eastern Canada



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Ukraine Election Observer

Canadem, deployed first to Kyiv then to Zaporizhzhya, Ukraine –Presidential	Dec. 2004
Ukrainian Canadian Congress – Kyiv then to Luhansk, UA –Parliamentary	Mar. 2006
Ukrainian Canadian Congress - Kyiv then to Zaporizhzhya, UA -Parliamentary	Sept. 2007

EDUCATION

- **MBA (General Management, Operations, Marketing & E-commerce)** Strathclyde Graduate Business School, 2002
- **BSc. (Biology-Chemistry)** University of New Brunswick, 1980, WUSC full tuition scholarship awarded by UNB
- **Corporate Director’s Education** Institute of Corporate Directors / Rotman School of Business / Haskayne School of Business, 2007
- **Certificate of Language Studies (French)** Institute de Langue Moderne, 1988/89
- **Certificate of Language Studies (French)** Universite de Moncton, 1988
- **ON Provincial Elections Training**, 2002
- **Corporate Governance Seminars** / Institute of Corporate Directors, PriceWaterHouseCoopers, Fasken Martineau Law Firm, Sheldon Chumir Foundation, BoardMatch, 2004, Deloit Touche
- **Mergers & Acquisitions**, Insight Information, 2005
- **Certification H2S Alive Safety Training**, Allstar Enviro Safety, 2005
- **Women on Boards Corporate Governance Symposium**, Alberta School of Business, 2006
- **French Language** Berlitz – ongoing 2007 -

AFFILIATIONS

- Association for Corporate Growth (ACG) (2005-2007)
- Institute of Corporate Directors (2006 -)
- Ukrainian Business Society – Calgary 2005-
 - Audit Committee Chair – 2007 -
- Famous 5 Foundation – 2004 - 2007
- TEMPO International Executive Women
 - (2000-)
 - Chairperson Banff 2007
 - International Conference (2005-2007)
 - International Board member 2006-
- Canadian Women in Communication (Calgary Steering Committee) (2003-2005)
- Creating Tomorrow Foundation, Board of Governors & Executive, (2003-2005)
- Rotary Club of Green Bay, WI (2001-2002)
- Canadian Ladies of the Eastern Province, Saudi Arabia (Pres.1998-1999)
- World University Services of Canada (WUSC a NGO, Board of Directors 1986-1988)
- University of NB (Alumni Council 1989-1991)
- *Professional affiliations as required by the applicable industry.*